

23 November 2022

ASX Market Announcements Office  
ASX Limited  
Exchange Centre  
20 Bridge Street  
Sydney NSW 2000

**2022 Annual General Meeting - Chairman's Address**

In accordance with ASX Listing Rule 3.13.3, VGI Partners Global Investments Limited (ASX:VG1) attaches a copy of the address to be given at today's Annual General Meeting by David Jones, Chairman.

**Authorised for release by:**

Belinda Hannover, Company Secretary



**Investor contact information:**

Ingrid Groer, CFA  
VGI Partners Global Investments Limited  
Phone: 1800 571 917 (inside Australia)  
+61 2 9237 8923 (outside Australia)  
Email: [investor.relations@vgipartners.com](mailto:investor.relations@vgipartners.com)

**VGI Partners Global Investments Limited**  
**2022 Annual General Meeting**  
**Wednesday 23 November 2022 – 3pm**

On behalf of the VG1 Board, I would like to welcome all shareholders to today's meeting. We thank you for your support of VG1.

Regarding today's format, I hope that you all had an opportunity to hear the portfolio update that Robert Luciano and Marco Anselmi provided to shareholders a few weeks ago. This provided a comprehensive discussion of key stock holdings, earnings drivers and the outlook for VG1. A link to this session is available on the VG1 website. Given this, today's meeting will be focused on the Formal Business set out in the Notice of Meeting.

In order to ensure ample time for shareholder questions on the resolutions, I will keep these opening remarks relatively short.

As many of you would be aware, global equity markets experienced a challenging year to June 2022, especially in the final six months. The Company's portfolio was not immune and the return of the investment portfolio in FY22 has been disappointing, though positive contributions from the short book did provide some protection. Commentary about fund performance was included in the Annual Report and investor letter, as well as discussed in the recent webinar.

For FY22, VG1 declared an interim dividend of 4.5c per share and a final dividend of a further 4.5c. Combining these equates to a yield of over 6%, based on the Company's share price at 30 June 2022. These dividends were made possible due to VG1's profit reserves, which reflect past profits that have been set aside for dividends. These reserves were \$221m at 30 June 2022 and, after adjusting for the dividend paid in September, equate to over 55c per share remaining available for future dividends.

With regards to the Board's activities since the last Annual General Meeting, we have been closely monitoring VG1's portfolio performance and discount to Net Tangible Assets. Late last year we began a more in-depth review of any steps that could be taken to address these aspects.

Shortly after the review began, it became known that VGI Partners, VG1's manager, was in preliminary merger discussions with Regal Funds Management. This took shape over the following months, with the merger completing on 3 June this year. The new combined entity was renamed Regal Partners Limited and represents the union of two well-established investment management businesses, creating a market-leading manager of alternative investment strategies.

In our view, this merger has a number of potential benefits for VG1 shareholders.

Firstly, on the investment side, while the VGI Partners investment team continues to manage VG1's portfolio, VGI Partners now has the ability to draw on Regal Funds Management's specialist sector and regional expertise, including their analyst team in Singapore.

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Furthermore, the structure of the merger has enabled VGI Partners' Chief Investment Officer, Robert Luciano, to materially reduce his operational commitments in managing the business.

Lead portfolio management responsibilities for VGI's Asian portfolio, VG8, have also recently been transitioned to Regal Funds Management, allowing Robert to focus solely on VGI's global strategy, including VG1. Robert also left the VGI Partners board on completion of the merger with Regal, and resigned from the VG1 and VG8 Boards in mid-June, freeing up his time further.

On the operational side, the VG1 Board met with key people from Regal prior to the merger to discuss potential benefits of the proposed transaction for VG1 shareholders. These meetings highlighted a number of areas where Regal could assist. In particular, it became clear that Regal's distribution and marketing team could materially increase the resources available to service VG1's existing shareholders and advisers. The Regal team also has deep experience and investor relationships in Australia and offshore, which can help identify new potential investors – and we saw the team organise an extensive broker roadshow for VG1 in October which generated good interest.

The Board of VG1 has also taken a number of other steps this year to assist shareholders.

This has included adjusting the dividend policy from a 4% annual yield target to an absolute amount. Consequently, VG1 announced in August that it intends to continue paying six-monthly dividends in future and, subject to Board approval, aims to maintain a dividend of at least 4.5 cents per share every six months with the intention to grow this over time. The Board intends for these dividends to be franked to the fullest extent possible.

Earlier this year, the Board also re-affirmed an intention to continue with VG1's on-market buy-back – and VG1 purchased just under 12 million shares for approximately \$22 million in FY22. Since then, the pace of buy-back has increased, with over 13 million further shares bought back. In total, around 48m shares, or 12% of the register, have been purchased since the buyback was originally launched. This has been accretive for VG1 shareholders as well as increasing liquidity in the market.

In summary, we believe that improvements in investment performance, capital management and shareholder engagement are all key to closing the discount. The Regal Partners merger has given the team much greater resources to deliver on portfolio performance and investor relations, while the VG1 Board has listened to shareholder feedback on capital management, leading to changes to dividends and the buy-back program.

In concluding, I would firstly like to thank Robert Luciano for his contribution to the Board. We obviously wish him well with his portfolio management responsibilities for VG1. Thank you also to the employees of Regal Partners Limited for their work during the year, as completing the merger required significant effort from both sides.

Finally, we thank shareholders for their support and we look forward to updating you in the coming months.